



RADIO *flier*

Representative And Distributor Information OnLine

Keeping in Touch

Hi to all my wonderful friends! I know this will be a great way to stay in touch, share stories, successes, and all the many positive opportunities ahead for you.

As you know, we work in a small, yet ever growing industry which offers endless possibilities. The challenge of supporting you as your sales and profits increase is rewarding to me.

The **RADIO flier** will be a great means of communication with you and all the folks in your organization.

Over the course of time, I will be assisting both

manufacturers and distributors in developing stronger relationships with each other. I'll also further assist many distributor friends in enhancing their own businesses.

As the future unfolds, I'll continue to share my thoughts and offer my assistance. Know that I am by your side as you and your company head for new heights.

RADIO flier is our first communication to you! "**The Fleitz Line**" will be sent soon to those who are participating with select vendors.

Keep in touch and send E-mail addresses of

anyone who would appreciate this communication.

Our e-mail address is: **rfleitz@FMAinc.net**, our phone numbers are **615-773-7241 Office** **615-479-3453 Cell**.

I am excited as I venture forward to share positive thoughts and work with all of you.

Look for the next **RADIO flier** very soon.

Thanks for allowing us to add your name to our e-mail list. **Your e-mail address will not be shared with anyone.**

Have a Super Day! Ron

From.....Ron Fleitz

Quote of the Issue:

"Every single person you meet has a sign around his or her neck that says 'Make me feel important'. If you can do that, you'll be a success not only in business but in life too."

Mary Kay Ash, Founder Mary Kay Cosmetics

RADIO flier is a communication of:

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Sales Motivator!

OK, I know it's the dog days of summer and many of you have been in the sweltering heat for a long time. As you try to stay cool, you've also got to start thinking about turning up the HEAT!

Folks, Labor Day is just around the corner, the kids are back in school, and your competitor is

ready to hit ALL of your accounts. Are YOU ready to call on ALL of THEIR accounts?

Since it is real hot, and you may not feel like playing golf or bowling, why don't you:

GRAB A SODA

GET OUT THE PHONE BOOK

FIND ALL THE ACCOUNTS IN YOUR TERRITORY

LOOK FOR ANY OTHER TYPE OF CUSTOMER WHO BUYS PRODUCTS YOU SELL. And INCLUDE ALL THE NEW PROSPECTS YOUR COMPANY WANTS TO TARGET.

ADD THEM ALL TO YOUR LIST

RE-DRAW YOUR TERRITORY AND

START BUILDING A NEW STRONGER CUSTOMER BASE.

Believe me, it works.

HAPPY SELLING!

Ron